



Job title: **Mentor**

Climate-KIC Accelerator Spain 2015

[Climate KIC Accelerator](#) is the world's largest climate-specific accelerator which helps climate entrepreneurs take their innovative idea to the market through world-class mentoring, business support and grants.

Key roles and responsibilities :

- ✓ To mentor and conduct startups through the 3 stages of the programme, with a total duration of 9 months
- ✓ To share knowledge and guide startups through: market segmentation/product fit, market validation, financials, teams.
- ✓ To participate at minimum 6 peer-to-peer sessions (all day) during the programme.
- ✓ To provide individual mentoring support to 4-6 startups individually. A Climate-KIC curriculum will be facilitated as a basis for the mentoring.
- ✓ To provide 1 individual mentoring meeting per week per startup (online & face-to-face).

Knowledge, skills and experience of the mentor:

- ✓ Must be trained in Business Model Validation methodology and process
- ✓ Must be able to conduct startups through the "customer discovery" process.
- ✓ Must have the enthusiasm and the intellectual agility to help mentees explore different business models
- ✓ Must have the entrepreneurial experience and vision
- ✓ Must have the inclination and the resources to point mentees to other specialists, potential interviewees and customers, possible partners and expert sources of critical information
- ✓ Could be: an experienced entrepreneur or business coach
- ✓ Open to Climate-KIC training to become certified Climate-KIC mentors
- ✓ Clean tech/Energy sector knowledge (Optional)
- ✓ Must be able to deliver mentoring in English (Essential)

Payment: approx. 10.000 euro

How to apply: please send CV in English and motivation letter **by 15th of March** to the contact below:

Pilar de la Fuente (Coordination Team - Climate-KIC Accelerator RIC Valencia)

Email: pdelafuente@avaesen.es